MENDEL



AGUSTINA RONCHI

Export Manager, Mendel Wines

Agustina Ronchi represents Mendel Wines, sharing the story of Mendoza through wines rooted in place, people, and tradition. Born and raised in Argentina's most renowned wine region, Agustina grew up surrounded by vineyards and a family connected to the land, shaping an early understanding that wine is far more than what's in the glass. While she was once drawn to science, her passion for languages and cultures ultimately led her toward a career built on connection.

With a background as a Certified Public Translator in English, Agustina began her journey in wine through education and hospitality, later expanding into international markets. What began as proximity to the industry quickly became purpose, a desire to represent wines that carry identity, craftsmanship, and a true sense of origin, and to bring those stories to people around the world.

Today, as Export Manager for Mendel Wines, she works closely with partners across global markets, building lasting relationships and thoughtfully growing the brand's presence. She is deeply committed to sharing Mendoza's terroir and to ensuring that the legacy behind each vineyard, and each bottle, is both preserved and understood.

Based in Mendoza, Agustina lives with her partner Matias and their three cats. She enjoys traveling, discovering new cuisines, and teaching, and believes that the most memorable wines are the ones that bring people together and turn a simple moment into something lasting.

Favorite Pairings

Malbec + Asado

Semillon + Seafood

Learn More About Mendel

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