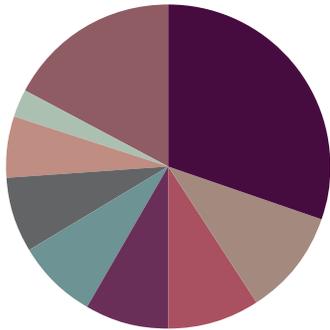


CHILEAN WINE 101

MAIN VARIETALS

Percent of acres planted



- 30.5% Cabernet Sauvignon
- 10.5% Sauvignon Blanc
- 9% Pais
- 8.5% Merlot
- 8% Chardonnay
- 7.5% Carmenere
- 6% Syrah
- 3% Pinot Noir
- 17% Other



350.5K
acres of vines planted
across the country

6th
largest wine producer
in the world

75/25
percent of reds to
whites in Chile



CLIMATE MATRIX

North to South

NORTH

hot, arid

CENTRAL

warm,
mediterranean

SOUTH

cool, rainy,
maritime



East to West

EAST

cool, diurnal
temp. shift

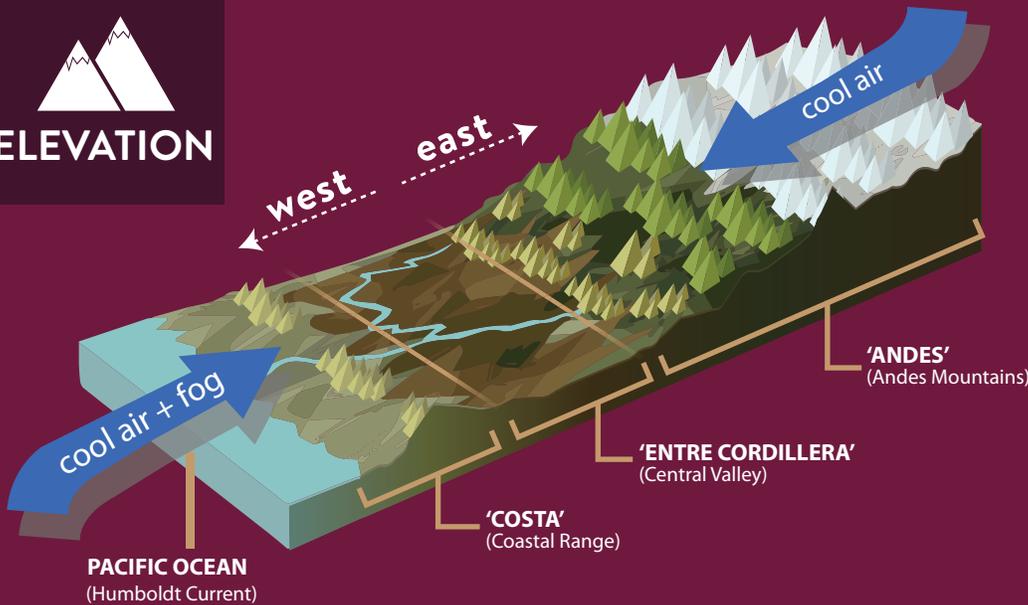
CENTRAL

warm, dry

WEST

cool, foggy

ELEVATION



- Chile's winemaking valleys are divided into three zones: **Costa/Entre-Cordillera/Andes** to show the drastic East-to-West change in terroir.

- Chile has two major mountain ranges that greatly affect viticulture: Coastal Range and the Andes.
- Chile's vineyard elevation range from 200 ft to 7,200+ ft (highest vineyards are in the Andes of the Atacama desert.)

CHILE IN NUMBERS

2,700
miles in length

1,100
mile stretch of
vicultural regions

100
average miles
in width

80%
landmass is mountains

450+
years of winemaking
history

18
winemaking valleys

27/41°S
latitude bracket of
winemaking regions



SOIL



Chile's geological diversity creates a mosaic of soil types including limestone, basalt, decomposed granite, schist, volcanic tuff, clay, sand and loam.



Phylloxera has never entered Chile

PROTECTED TERROIR

ATACAMA
DESERT

PACIFIC
OCEAN

VINEYARD
AREA

ANDES

PATAGONIA



VINE CONNECTIONS
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NEW CHILE